## OCEAN Onyx Altdoc Residential Loan



80% MAX LVR

UPDATED: 28 September 2023

Allstate Onyx Altdoc Loan is an alternate documentation loan specifically tailored to suit the needs of self-employed borrowers with minimum 1 year ABN in the same business, wishing to purchase or refinance a residential property. Impaired credit considered. Company & Trust borrowers are welcome.

Loan Purpose:	Purchase, refinance, debt consolidation, equity release, cash out. ATO Debts & council rates arrears can be repaid (in full) with this product.	Credit History:	Unlimited Paid Defaults. Unlimited Unpaid Defaults Listed >1 Year. Discharged Bankrupts >1 year. Mortgage arrears 1 mth. (Other Arrears – 3 mths)
Loan Amount:	Minimum. Loan: \$ 100,000 Maximum Loan: \$1,000,000 (80% LVR - Std) Maximum Loan: \$1,750,000 (80% LVR – Mid)	Application Fee:	1.00% to 70% LVR   1.25% to 80% (\$1.0m) 1.35% to 70% LVR   1.60% to 80% (\$1.75m) Rate loading applies to Onyx Max – Refer P.O.A.
Loan Requirements:	Accountants Declaration <b>or</b> 6 months BAS <b>or</b> 6 months bank statements.	Legal Fees:	At Cost Approx. \$495 – Individual borrowers. Approx. \$1,100 – company / trust borrowers.
Loan to Value Ratio:	80% maximum LVR. Non-gen savings accepted.	Valuation Fee:	At Cost. As a guide only, assume approx. \$330 – properties to \$1m (metro) \$550 – properties to \$2m (metro)
ABN   GST:	Min. 12 mths ABN & 6 mths GST required.	Title Insurance:	\$145 Loans to \$600k; \$260 if >\$600k
Term:	Up to 30 years.	Risk Fee:	Not Applicable.
Interest Rate Type:	Variable rates available.	LMI:	Lenders Mortgage Insurance is Not Applicable.
Repayments:	Principal & Interest or Interest Only. Int Only can be considered up to 5 years (rate loading applies).	Settlement Fee:	0.20% of loan amount.
Extra Repayments:	Additional repayments available without penalty.	Monthly Fee:	\$Nil
Repayment Method & Frequency:	Weekly, Fortnightly or Monthly options	Annual Fee:	\$Nil.
a requestey.		Annual Reviews:	No annual reviews.
Cash Out:	Limited Cash Out available for refinances	Loan Splits:	4 splits allowed (no fee to split loans).
Redraw:	Free Redraw available on Variable rates only.	Discharge Fee:	\$450 plus funder's legal costs.
Construction:	Not available.	Offset Account:	Not available.
Locations:	Residential securities in categories 1 ,2, 3 & 4.	Early Repayment Fee (ERF):	1.50% of original loan amount if discharged in first 3 years – UNREGULATED loans only.
Acceptable Securities:	Standard residential properties, Rural Residential properties >25 acres^^, High Density Units.	IMPORTANT NOTICE:	Rates and fees are subject to change without notice. Please refer to your Allstate
Unacceptable Securities:	Non-Standard Security Properties. Retirement homes, Resort style dwellings, Serviced Apartments, Dwellings with >4 dwellings on 1 title.	representative for confirmation of the current rates and fees.  * Conditions Apply. All fees include GST.	
Points of Difference:	Will accept Visas with a minimum 12 months to run and are a pathway to permanent residency (e.g. 188 & 820). Fee for service is available if submitted with the application – refer to your State Manager as limits apply. Individuals, Companies, Family Trusts or Unit Trusts are acceptable (Hybrid Trusts excluded). Ocean land loans include a 2.50% interest rate loading. There is no requirement to construct a dwelling with this loan. ^Higher rates & fees apply to securities greater than 25 acres (10 ha). Note: The Ocean Specialist product allows Discharged Bankrupts from Day 1.		

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## **Target Market for this Product:**

The features of this Product have been assessed as meeting the likely objectives, financial situation and needs of consumers over the age of 18 where one or multiple applicants are self-employed and unable to fully verify their income with the most recent years tax returns. This product is likely to meet the needs of consumers looking for a loan amount of \$100,000 up to \$1,500,000, repayable over a term of up to 30 years.

This product is likely to meet objectives and needs for both owner occupied and investment consumers to finance the acquisition of a residential property (owner-occupied or investment), refinance of existing loan/s, to obtain an equity release or consolidate debt with:

The ability to borrow up to 80% of the value of the property

- 1. The flexibility of a variable rate
- 2. The option of principal and interest or interest only repayments
- 3. Access to redraw; and

Whilst there may be fluctuations to variable interest rates, we have assessed this Product as being consistent with the likely objectives, financial situation and needs of consumers in the target market because it allows them deposit funds into an offset account and/or make unlimited additional repayments to reduce interest payable.

## Outside of the Target Market for this Product:

Consumers outside the target market are consumers that:

- 1. Require a loan to finance the acquisition of property for construction purposes.
- 2. Require a loan to finance the acquisition of vacant land.
- 3. Are self-employed and can provide financials.
- 4. Require a 100% Offset facility.
- 5. Have material adverse credit; or
- 6. Are seeking to borrow through a self-managed superannuation fund.

## Description of Product including Key Attributes

- 1. Variable interest rate.
- 2. Redraw is available on a variable interest rate, with no fees, subject to terms and conditions within the Loan Contract;
- 3. Minimum loan amount \$100,000.
- 4. Maximum Ioan amount \$1,750,000.
- 5. Maximum loan term 30 years.
- 6. Maximum Loan to Valuation Ratio (LVR) is 80%.
- 7. Repayment options:
  - a. principal and interest for owner occupied
  - b. interest only for owner occupied to a maximum LVR of 80%; and
  - c. principal and interest and interest only for investment.
- 8. Repayment frequency for principal and interest repayments weekly, fortnightly or monthly.
- 9. Repayment frequency for interest only monthly.
- 10. Valuation fee is payable.

Note that exceptions may be made to the above on a case-by-case basis.

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