

# PURPLE Prime Max Residential Loan

## PRODUCT FACT SHEET

UPDATED: 22 March 2023



Allstate Prime Home Loan is a full documentation home loan specifically tailored to suit the needs of self-employed borrowers with clean credit and 2 years financials (personal & business). Company & Trust borrowers are welcome.

Loan Purpose:	Purchase, refinance, debt consolidation, equity release, cash out. ATO Debts & council rates arrears can be repaid (in full) with this product.	Credit History:	Clean Credit required. Max 2 defaults with combined value <\$500 allowed.
Loan Amount:	Min: \$2,000,000 Max: \$5,000,000 (75% LVR)	Application Fee:	1.50% of loan amount (includes Risk Fee) payable at settlement.
Loan Requirements:	2 Years Tax Returns (business and personal plus 2 years Notice of Assessments (NOA))	Legal Fees:	From \$880 – Individual borrowers. Higher fees apply to different structures. Allow min \$2,000 +GST for Company / Trusts.
Loan to Value Ratio:	75% maximum LVR. Non-gen savings accepted.	Valuation Fee:	At cost – we will advise a quote for each property.
ABN   GST:	Min. 12 mths ABN & GST as required.	Title Insurance:	Min. \$260
Term:	Up to 30 years.	Risk Fee:	Not Applicable (included in the application fee).
Interest Rate Type:	Variable rates available.	LMI:	Lenders Mortgage Insurance is Not Applicable.
Repayments:	Principal & Interest or Interest Only. Int Only can be considered up to 5 years (rate loading applies).	Settlement Fee:	From \$500 plus disbursements, including Electronic lodgements (PEXA). Varies with circumstances.
Extra Repayments:	Additional repayments to \$10,000 pm may be made at any time without penalty. Early Termination Fee (ETF) applies to principal reductions for Company / Corporate Trustee borrowers.	Monthly Fee:	\$15pm per split.
Repayment Method & Frequency:	Weekly, Fortnightly or Monthly options.	Annual Fee:	\$Nil.
Cash Out:	Unlimited to 75% LVR with reasonable justification.	Annual Reviews:	No annual reviews.
Redraw:	Available on Variable rates only.	Processing Fee:	Not Applicable
Offset Account:	Not available.	Discharge Fee:	\$490 Code loan + funder's legal costs. (\$1350 Non-Code + funder's legal costs).
Locations:	Residential securities in categories 1 & 2.	Early Termination Fee (ETF):	\$ Nil Individual Borrowers. 2.0% ETF applies to Company / Corporate Trustee borrowers if loan is discharged in the first 3 years (based on original loan amount). ETF also applies to principal reductions >\$10,000 per month.
Acceptable Securities:	Owner Occupied and Investment properties.	Unacceptable Securities:	Non-Standard Security Properties.
Construction:	Construction is available to max 75% LVR. Term is 1 Year Int Only & 29 yrs P&I.	Loan Splits:	Unlimited splits allowed.
IMPORTANT NOTICE:	Rates and fees are subject to change without notice. Please refer to your Allstate representative for confirmation of the current rates and fees. * Conditions Apply. All fees include GST.		
Points of Difference:	Clean credit history required – no arrears (excluding Council Rates) or defaults. ATO Debts and Business Debts can be refinanced on this loan. Will accept Visas with a minimum of 12 months to run. ETF can be avoided with a rate loading of approx. 0.25%. (Company / Corporate Trustee borrowers). Construction rate applies until construction is completed then reverts to the applicable product rate. Individuals, Companies, Family Trusts or Unit Trusts are acceptable.		

Allstate Home Loans Pty Ltd

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### Target Market for this Product:

The features of this Product have been assessed as meeting the likely objectives, financial situation and needs of consumers who require a secured loan of between \$2,000,000 and \$5,000,000, repayable over a term of 15 to 30 years to finance the acquisition of residential property for the purpose of it being their principal place of residence or for investment purposes (or refinance other finance that has been provided for such a purpose) with the ability to obtain an equity release or consolidate debt with:

1. The ability to borrow up to 75% of the value of the property
2. The flexibility of a variable rate
3. The option of principal and interest or interest only repayments
4. Access to redraw; and

Whilst there may be fluctuations to variable interest rates, we have assessed this Product as being consistent with the likely objectives, financial situation and needs of consumers in the target market because it allows them to make unlimited additional repayments to reduce interest payable.

### Outside of the Target Market for this Product:

Consumers outside the target market are consumers that:

1. Require a loan to finance the acquisition of vacant land.
2. Are self-employed and cannot provide financials
3. Have material adverse credit; and
4. Are seeking to borrow through a self-managed superannuation fund.
5. Require a 100% Offset account.

### Description of Product including Key Attributes

1. Variable interest rate.
2. Redraw is available on a variable interest rate.
3. Minimum loan amount \$2,000,000.
4. Maximum loan amount \$5,000,000.
5. Maximum loan term 30 years.
6. Maximum Loan to Valuation Ratio (LVR) is 75%.
7. Repayment options:
  - a. principal and interest for owner occupied
  - b. interest only to a maximum LVR of 80% (for owner-occupied); and
  - c. principal and interest and interest only for investment.
8. Repayment frequency for principal and interest repayments – weekly, fortnightly or monthly.
9. Repayment frequency for interest only – monthly.
10. Valuation fee is payable.

Note that exceptions may be made to the above on a case-by-case basis.