

Key Altdoc Points:

1. We need an Accountants Dec & Self Cert Dec **for each ABN entity** (if we are not using BAS or 6 months business statements).
2. The only funder that will allow you to provide an **Accountants Declaration** are our NAVY & PURPLE products - as they do not consider this to be a **conflict of interest**.
3. All other Altdoc lenders will want BAS statements (our BAS calculator is attached). I **always request 12 months BAS** if business has **seasonal** fluctuations (e.g. pool shop).
4. If there are **wages paid to associated persons or capital purchases** in the BAS period, this requires written confirmation (email is fine) from the accountant.
5. I try to **avoid business bank statements** unless it is a bookkeeper working from home - mainly because Credit Managers annualize one off annual expenses often....and won't budge.
6. I prefer to have **management figures** from Xero, Quicken, MYOB to support both Self Cert & Acct Declarations (where possible).
7. **Instant Asset Write Off** is either completely excluded or sometimes included in Depreciation by Credit Managers and then limited to 20% of NPBT - defeats the purpose. Altdoc overcomes that issue.
8. Altdoc also considers the **current trading history for the past 6 months** - not the standard 120% of the previous tax year (excluding JobKeeper or Govt assistance).
9. Altdoc can be used even if the ITR's have been lodged for the current year - just need to comment that they **do not reflect the current trading conditions** due to - extra contracts etc.
10. **Income for declarations must be the same** on the Self Cert, Accts Dec and Fact Find.
11. **Income is usually rounded up or down to the nearest \$5k or \$10k** - exact figures (like an ITR) can cause concern.
12. **No alterations or deletions are allowed on the Declaration Forms.**
13. The funder will contact the Accountant to discuss the Accountants Declaration and confirm certain details - **mainly for fraud prevention**.
14. The funder will also contact the clients to confirm the loan amount, rate and purpose of the loan - **again for fraud prevention**.
15. **Funder phone calls are usually recorded.**
16. **Company Applicants: A Corporate Tree** from the accountant will make life simpler for all concerned.
17. **Company Applicants: An email or letter from the accountant confirming that any other corporate entities** (not involved in this loan) **are trading profitably and meeting their commitments** is required (to avoid including that entity as a Guarantor).
18. PS: None of our funders have ever taken legal action against an accountant for an Accountant's Declaration.
19. Stickier than Full doc PAYG clients - smaller market - majors don't offer altdoc.

20. **Manage the clients' expectations** – You pay your accountant to minimize your taxes - Do you want to pay higher taxes or a higher interest rate?
21. **Always have a Plan "B"**. The Accountant may refuse to sign the specific declaration, there may be a sticking point that the chosen funder is not happy with, the valuation may come in short, may need to use 12 mths BAS or 40%.
22. We have **4 different Accountant Declarations** with different wording & clauses – some accountants may not feel comfortable with the wording in one or moreKnow the differences!

PS: What is the current GIC Rate (ATO General Interest Charge)? **11.34%** - April 2024
<https://www.ato.gov.au/tax-rates-and-codes/general-interest-charge-rates>

Quarterly GIC rates

GIC rates for 2023–24 income year

Quarter	GIC annual rate	GIC daily rate
April – June 2024	11.34%	0.03098361%
January – March 2024	11.38%	0.03109290%
October – December 2023	11.15%	0.03054794%
July – September 2023	10.90%	0.02986301%